



BRITANSKO-SLOVENSKA
GOSPODARSKAZBORNICA

BRITISH-SLOVENIAN
CHAMBER OF COMMERCE

Membership Tier and Pricing Revision

An Upgrade of Our Membership Benefits for Our Members

*General Meeting of the British-Slovenian Chamber of Commerce
6 – 13 November 2023*





Revised Tiers and Prices

Refined Membership Structure: Tailored Benefits & Enhanced Value

Why we are revising tiers and membership fees:

- ✓ Prices have not been raised since 2018, despite the **rising cost** of doing business and increasing inflation.
- ✓ We are **adding more value to members** (through the introduction 2 of new Councils, an Executive Expat Club, a special UK Entry Package for first-time members in the Trade Booster tier, and the development of new membership benefits).
- ✓ The appointment of a dedicated Business Development Manager, whose main focus is on membership and **new membership benefits development**.
- ✓ We are renaming and reimagining our membership tiers to better suit the BSCC's development strategy for the **future**.

The inflation
rate in
Slovenia
since 2018
was 24.3 %.



Revised Tiers and Prices

Refined Membership Structure: Tailored Benefits & Enhanced Value

What membership tier and pricing changes are proposed:

- Small Companies:

- ✓ **Network** → **Connection Builder** - *Forge Connections, Begin Your Journey*
- ✓ Price Change: **€500** → **€650**
- ✓ *For member companies with an annual turnover of less than 1 million euros.*

- Medium-Sized Companies:

- ✓ **Export** → **Trade Booster** - *Broaden Your Reach, Expand Your Trade*
- ✓ Price Change: **€800** → **€1100**
- ✓ *For member companies with an annual turnover of more than 1 million euros.*

- Large Companies:

- ✓ **Influence** → **Policy Shaper** - *Lead with Authority, Shape the Agenda*
- ✓ Price Change: **€1200** → **€1600**
- ✓ *For member companies with an annual turnover of more than 1 million euros and with more than 50 employees.*

Note: Members may choose a higher tier regardless of their turnover and number of employees, but they are not permitted to select a lower tier. Prices above do not include VAT.



New Membership Benefits

Tailored Value for Every Level of Engagement

	Connection Builder	Trade Booster	Policy Shaper
Networking at chamber events	•	•	•
Include member news in chamber communication channels & publication of new members	•	•	•
Informing members on UK relevant business topics through our website, events and by e-chamber news	•	•	•
First hand advice on entering global markets through the UK	•	•	•
Right to use our brand label & feature member logo on Chamber website	•	•	•
Reduced member rate for business delegations & events in the UK	•	•	•
Participation in the Expat G&T Club NEW	•	•	•
First-time UK Exporter Package (reduced rate €180.00; regular €380.00) NEW		•	•
Information about fairs, festivals, and shows in the UK and Slovenia through our website and upon request		•	•
Business services consultation in the UK and Slovenia (up to 2 hours)		•	•
Information about opening an office in the UK		•	•
Introduction to British partners in the UK to help Slovenian exporters (market research, setting up meetings, market entry strategy)		•	•
Participation in Chamber Councils NEW		•	•
Participation in panel discussions at events NEW		•	•
Invitations to meet special UK guests from government and business			•
Access to our member network and direct introductions through the us			•
Additional partnership opportunities (tailored events, meetings etc.)			•